



Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth

By Jordan Raynor

Download now

Read Online →

Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor

#1 Amazon Best Seller in Entrepreneurship

This book is for anyone who has ever dreamed of starting something. Thinking about starting your own company? Curious about what startup life is really like? Looking to commiserate over the brutality that is the road called entrepreneurship? This book is for you.

In *Startup Stories*, serial entrepreneur Jordan Raynor gives an honest look at what it takes to launch a company, grind through startup life, and grow a business from the ground up. Using stories from his most recent endeavor (Citizinvestor – the largest crowdfunding platform for government projects in the U.S., currently valued at \$3,500,000), Jordan shares a series of lessons that are critical for any entrepreneur to learn.

In this short book, you'll hear Jordan share stories about:

- How he met his "startup spouse" and learned what makes a great business partnership
- Why his team wrote stories about their product before registering a domain name or hiring a developer
- Raising capital from Silicon Valley and friends and family
- The wild emotional roller coaster ride startups put you through
- How he gets meetings with amazing people simply by having the audacity to ask
- How to be content regardless of the success or failure of your startup

This won't feel like another "how to" book. Raynor's casual style will make you feel as if the two of you are swapping stories over your favorite cup of coffee. If you've ever been interested in starting something, you'll want to start reading *Startup Stories* today.

An excerpt from *Startup Stories*:

In a few minutes, I was to take the stage following an amazing “fireside chat” with Chris Hughes, a Co-founder of Facebook and the leader of the Obama campaign’s historic “My Barack Obama” social network. If that wasn’t cool enough, the rest of the lineup of speakers at the event included the CEOs of The New York Times, The Guardian, and Tumblr; the CTO of Amazon.com; a General Partner of Andreessen Horowitz, and a former United States Senator.

And then there was me, Jordan Raynor, a Co- founder of a company no one could properly pronounce. To say I was out of my league would be an epic understatement. As a friend of mine said to me a few days before the speech, “Dude, I think you’re great and all, but you have no business being on that stage.”

My friend was right. So how did this happen?

Mostly through grace. In my short career as an entrepreneur, I have been blessed immeasurably with amazing opportunities I did not earn or deserve. But as I inched closer to the edge of my seat, ready to charge the podium, I couldn’t help but think that one of the reasons I was there was because the team at our young startup had decided to solve a *real* problem.

By focusing on a problem of such great importance, we have gained access to more amazing people and opportunities in two years than most people get in a lifetime. We have been invited to The White House to talk about what implications crowdfunding might have on the federal government; we were featured alongside a movie with Matt Damon; we were flown to France to address the Council of Europe; we had tea with the Lieutenant Governor of California. Even if Citizinvestor were to fail, the experiences we have had along the way would have made it all worthwhile. I believe these experiences are a direct result of us tackling a significant problem.

 [Download Startup Stories: Lessons Learned from a Startup� ...pdf](#)

 [Read Online Startup Stories: Lessons Learned from a Startup& ...pdf](#)

Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth

By Jordan Raynor

Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor

#1 Amazon Best Seller in Entrepreneurship

This book is for anyone who has ever dreamed of starting something. Thinking about starting your own company? Curious about what startup life is really like? Looking to commiserate over the brutality that is the road called entrepreneurship? This book is for you.

In *Startup Stories*, serial entrepreneur Jordan Raynor gives an honest look at what it takes to launch a company, grind through startup life, and grow a business from the ground up. Using stories from his most recent endeavor (Citizinvestor – the largest crowdfunding platform for government projects in the U.S., currently valued at \$3,500,000), Jordan shares a series of lessons that are critical for any entrepreneur to learn.

In this short book, you'll hear Jordan share stories about:

- How he met his "startup spouse" and learned what makes a great business partnership
- Why his team wrote stories about their product before registering a domain name or hiring a developer
- Raising capital from Silicon Valley and friends and family
- The wild emotional roller coaster ride startups put you through
- How he gets meetings with amazing people simply by having the audacity to ask
- How to be content regardless of the success or failure of your startup

This won't feel like another "how to" book. Raynor's casual style will make you feel as if the two of you are swapping stories over your favorite cup of coffee. If you've ever been interested in starting something, you'll want to start reading *Startup Stories* today.

An excerpt from *Startup Stories*:

In a few minutes, I was to take the stage following an amazing "fireside chat" with Chris Hughes, a Co-founder of Facebook and the leader of the Obama campaign's historic "My Barack Obama" social network. If that wasn't cool enough, the rest of the lineup of speakers at the event included the CEOs of The New York Times, The Guardian, and Tumblr; the CTO of Amazon.com; a General Partner of Andreessen Horowitz, and a former United States Senator.

And then there was me, Jordan Raynor, a Co-founder of a company no one could properly pronounce. To say I was out of my league would be an epic understatement. As a friend of mine said to me a few days before the speech, "Dude, I think you're great and all, but you have no business being on that stage."

My friend was right. So how did this happen?

Mostly through grace. In my short career as an entrepreneur, I have been blessed immeasurably with

amazing opportunities I did not earn or deserve. But as I inched closer to the edge of my seat, ready to charge the podium, I couldn't help but think that one of the reasons I was there was because the team at our young startup had decided to solve a *real* problem.

By focusing on a problem of such great importance, we have gained access to more amazing people and opportunities in two years than most people get in a lifetime. We have been invited to The White House to talk about what implications crowdfunding might have on the federal government; we were featured alongside a movie with Matt Damon; we were flown to France to address the Council of Europe; we had tea with the Lieutenant Governor of California. Even if Citizinvestor were to fail, the experiences we have had along the way would have made it all worthwhile. I believe these experiences are a direct result of us tackling a significant problem.

Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor Bibliography

- Sales Rank: #485755 in eBooks
- Published on: 2014-06-05
- Released on: 2014-06-05
- Format: Kindle eBook

 [Download Startup Stories: Lessons Learned from a Startup� ...pdf](#)

 [Read Online Startup Stories: Lessons Learned from a Startup& ...pdf](#)

Download and Read Free Online Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor

Editorial Review

Review

"So often we get these long winded "back in my day" reads from other successful leaders, but with Jordan's book you feel immersed in the experience of starting from scratch--just an idea and gumption--all the way through traction and scaling. Great read--highly recommend." - Will Hutson, Founder & CEO of LMTD

"I am loving it!" - Jeff Friedman, Director of eGovernment Business Development at Microsoft

"Free of the pretentious jargon and hipster cliches that make most startup chronicles painful to read, Raynor's book is like sitting down to coffee with the author." - Kathryn C.

"Wow! I read it in one sitting and I'm not deleting it from my iPad because it's full of resourceful information. I actually learned a lot and will probably read it again!!!" - Gracie J.

"The Millenials' Guide to Founding a Startup" - Tyler B.

From the Inside Flap

An excerpt from *Startup Stories*:

In a few minutes, I was to take the stage following an amazing "fireside chat" with Chris Hughes, a Co-founder of Facebook and the leader of the Obama campaign's historic "My Barack Obama" social network. If that wasn't cool enough, the rest of the lineup of speakers at the event included the CEOs of The New York Times, The Guardian, and Tumblr; the CTO of Amazon.com; a General Partner of Andreessen Horowitz, and a former United States Senator.

And then there was me, Jordan Raynor, a Co- founder of a company no one could properly pronounce. To say I was out of my league would be an epic understatement. As a friend of mine said to me a few days before the speech, "Dude, I think you're great and all, but you have no business being on that stage."

My friend was right. So how did this happen?

Mostly through grace. In my short career as an entrepreneur, I have been blessed immeasurably with amazing opportunities I did not earn or deserve. But as I inched closer to the edge of my seat, ready to charge the podium, I couldn't help but think that one of the reasons I was there was because the team at our young startup had decided to solve a *real* problem.

By focusing on a problem of such great importance, we have gained access to more amazing people and opportunities in two years than most people get in a lifetime. We have been invited to The White House to talk about what implications crowdfunding might have on the federal government; we were featured alongside a movie with Matt Damon; we were flown to France to address the Council of Europe; we had tea with the Lieutenant Governor of California. Even if Citizinvestor were to fail, the experiences we have had along the way would have made it all worthwhile. I believe these experiences are a direct result of us tackling a significant problem.

About the Author

Jordan Raynor is a serial entrepreneur who has spent his career using technology to solve real problems in politics, government, and business. He is a Co-founder of Citizeninvestor - the largest crowdfunding platform for government projects in the United States.

In 2011, Jordan's first company was "acquired" by Engage - deemed a "mega-interactive agency" by Mashable. At Engage, Jordan's team lead digital strategy for some of the most high-profile politicians in the world including Paul Ryan, John Boehner, and Tim Pawlenty. In 2013, Jordan was named one of four appointees to the State of Florida's User Experience Task Force. He has twice been selected as a Google Fellow and served as a White House intern in 2006. A highly sought-after public speaker, Jordan has spoken at major events such as TEDx, SXSW, the World Forum for Democracy, and The Guardian's Activate Summit.

Jordan is a sixth generation Floridian currently residing in Tampa, Florida with his wife, Kara.

Users Review

From reader reviews:

Dorothy Frazier:

The book Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth can give more knowledge and information about everything you want. Why then must we leave the best thing like a book Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth? Several of you have a different opinion about guide. But one aim in which book can give many facts for us. It is absolutely proper. Right now, try to closer with your book. Knowledge or information that you take for that, you could give for each other; you may share all of these. Book Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth has simple shape however you know: it has great and massive function for you. You can search the enormous world by start and read a publication. So it is very wonderful.

Kirk Qualls:

Many people spending their moment by playing outside together with friends, fun activity with family or just watching TV the entire day. You can have new activity to enjoy your whole day by reading through a book. Ugh, do you think reading a book really can hard because you have to accept the book everywhere? It ok you can have the e-book, bringing everywhere you want in your Smartphone. Like Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth which is obtaining the e-book version. So , try out this book? Let's observe.

Joyce Pippin:

You can obtain this Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth by go to the bookstore or Mall. Merely viewing or reviewing it could possibly to be your solve challenge if you get difficulties on your knowledge. Kinds of this guide are various. Not only by written or printed but can you enjoy this book simply by e-book. In the modern era like now, you just looking from your mobile phone and searching what their problem. Right now, choose your own ways to get more information about your reserve. It is most important to arrange yourself to make your knowledge are still change. Let's try to choose suitable

ways for you.

Frances Coffey:

Reading a reserve make you to get more knowledge as a result. You can take knowledge and information from your book. Book is composed or printed or created from each source that will filled update of news. Within this modern era like at this point, many ways to get information are available for a person. From media social just like newspaper, magazines, science reserve, encyclopedia, reference book, new and comic. You can add your knowledge by that book. Do you want to spend your spare time to spread out your book? Or just searching for the Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth when you desired it?

Download and Read Online Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor #716GT0DHSWJ

Read Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor for online ebook

Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor books to read online.

Online Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor ebook PDF download

Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor Doc

Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor Mobipocket

Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor EPub

716GT0DHSWJ: Startup Stories: Lessons Learned from a Startup's Launch, Grind, and Growth By Jordan Raynor